

OLEKSANDR SAVRUK

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SUMMARY

Over 14 years of experience in international industry and government relations, designing and delivering reengineering programs, teaching and business consulting services. Professional Expertise in *Business Process Improvement* and *Enterprise Modeling* as part of comprehensive enterprise transformation services.

- Candidate of Sciences in Economics, “*Models and Methods of Enterprise Restructuring in Market Economy*,” Kyiv National University of Economics (1999)
- Special Advisor to Minister of Economy of Ukraine on microeconomic issues (1997 – 1998)
- Member of Board of Directors of Swiss-Ukrainian Chamber of Commerce (2006 – present)
- Deputy Head of Supervisory Board of Malyn Paper Mill, Weidemann Electrical Technology AG, WICOR Group (2004 – present)
- 11 years of training and academic activities in various business education institutions, including Kyiv-Mohyla Business School, Kyiv-Mohyla School of Public Health, SCG Management Academy, CEUME
- Member of Expert Committee appointed by the Head of the State Property Fund of Ukraine (1995-1999)
- Project manager for World Bank Private Sector Development (PSD) Loan Preparation Project (1999-2000).
- 3 years Head of Kyiv City District Branch of the State Property Fund focusing on economics, privatization, and strategic direction of state-owned enterprises (1992-1995).
- Founder and leader of internet-project “Management: Methodology and Practice” (www.management.com.ua) (2001-present)
- Member of the Ukrainian Association of Management Consultants (1999-present)

Academic Activities

Dean

Kyiv-Mohyla Business School, Kyiv

since February 2010

Adjunct Professor of Strategic Management

Kyiv-Mohyla Business School, Kyiv

June 2000 – January 2010

Developed and taught the following courses: “*Business Process Management*”, “*Change Management*”, “*Philosophy of Business*”. Director of *Change Management School* (2002-2006).

Program Director

SCG Management Academy, Kyiv

September 2005 - present

Developed the concept of the top management / business owner training project “**Systems Leadership Development Program**”. Taught within the framework of the Program the following courses: “*Strategic Leadership*”, “*Business Process Management*”, “*Leading Changes*”.

Program Director

Kyiv-Mohyla School of Public Health, Kyiv

February 2009 - present

Developed the concept of the **Master’s Program on Healthcare Management for Executives**. Ensured the Program components integration, developed admission criteria and observed the process of both faculty and participants selection.

Associated Professor

Kyiv-Mohyla School of Public Health, Kyiv

September 2004 – present

Developed and taught the course in “*Quality in Health Care. Continuous Process Improvement*” for the **Master’s Program in Health Care Management**. Developed the following courses: “*Strategic Idea of Organization and Strategic Leadership*”, “*Business Process Management*”, “*Quality in Health Care*” taught within the framework of the **Master’s Program on Healthcare Management for Executives**.

Instructor of Trainers

Business Management Education in Ukraine (BMEU) / Consortium for the Enhancement of Ukrainian Management Education (CEUME), Kyiv

October 1994 - 2004

Conducted the series of trainings for university professors, industry leaders and business managers / consultants engaged in academic activities in the areas of *Business Transformation, Transition to Business Process-Oriented Management, Quality Management, Business Consulting for Academicians.*

Work Experience

Director / CEO **February 1995 - present**
Strategic Consulting Group (ex - Ukrainian Center for Post-Privatization Support (UCPPS),
Kyiv

Created company and direct strategic operations of Ukrainian private management consulting firm (SCG) specializing in enterprise reengineering and Business Process Improvement. Worked with international consulting and financial institutions and multi-lateral donor organizations, serving international and domestic clients. Coordinated activities with government, donor organizations and foreign investors.

Developed partnerships with international consulting firms. Developed partnership with the Economic Development Institute of the World Bank for Private Sector Development (PSD) Network to train Ukrainian enterprise managers and policy makers. Developed and managed World Bank consultant training programs for Ukrainian consultants and USAID funded (CEUME and BMEU projects) for teachers in management education. Set up relationships with international universities.

Oversee development of investment projects, organizational development and quality projects, business modeling, and financial analysis. Managed enterprise reengineering projects in production and service industries, serving over 130 clients in 14 years. Developed enterprise transformation methodology based on Business Process Improvement and Reengineering approach and on the experience of Ukraine and other economies in transition.

Developed and led the series of business education projects aimed at the needs of enterprise owners and top management, including short-term training workshops in the areas of *Strategic Idea Development, Business Process Management, Change Management*, and a complex executive education project "*Systems Leadership Development Program*".

General management of design, coordination, and implementation of the World Bank's Technical Assistance Component (\$10 million USD) of the Enterprise Development Adjustment Loan for Ukraine (EDAL) as a UCPPS activity. Projects included: Low-Cost Restructuring of Ukrainian Enterprises, Model Enterprise Restructuring of a Ukrainian Enterprise, Bankruptcy and Liquidation of Ukrainian Enterprises, Management Training for Enterprise Managers, Creation of Professional Associations, and Creation of Commercial Database Company.

Director / CEO **May 1992 - February 1995**
Municipal Property and Privatization Fund for Kharkiv District, Kyiv City

Managed privatization, economics, leasing and directorship of state-owned enterprises. Set up state privatization agency.

Director / CEO **March 1991 - April 1992**
"Innovation Association", Kyiv

Coordinated investment projects, manufacturing processes and new product development of R&D firm.

Chief of Economic Planning Department **May 1986 - January 1991**
"Burevisnyk" navigation equipment plant, Kyiv

Supervised economic and financial planning. Managed manufacturing processes.

International Presentations and Conference Participation

"*The Issues of Quality in Health Care Systems*," the 1st Annual Conference on "*Modern Management and Health Care*," Kyiv, Ukraine, May 21, 2009. The Conference was organized by SCG.

"*Business Process Modeling in Enterprise Transformation Projects*," the 1st International Conference in "*Strategic Business Process Management*," Kyiv, Ukraine, June 15-16, 2004.

"*IT Systems in Management*," the "Enterprise Management" Conference-2002, Kyiv, Ukraine, October 29 – November 1, 2002.

"*Enterprise Transformation in Ukraine*," the International Conference on "*Management Solutions: Looking into the Third Millennium*," Kyiv, Ukraine, February 2, 2001.

"*Business Process Reengineering and Management Organization*," the "Enterprise Management" Conference-2000, Kyiv, Ukraine, October 31 – November 3, 2000.

"Implementing ABC in Eastern European Privatized Manufacturing Companies: Activity-Based Costing as a Tool for Business Transformation," the 6th Annual Cost Management Congress (CMC2000), New Orleans, Louisiana, USA, November 15-17, 1999.

"Trends of Ukrainian Enterprises in Transition," seminar at Harvard University, sponsored by the Harvard Ukrainian Research Institute and Harvard Ukrainian Business Initiative, Cambridge, Massachusetts, USA, November 10, 1999.

"Enterprise Transformation in Transitional Countries: the Case of Ukraine," the International Conference *"Capital Market in Ukraine"* / the Seminar on *"Restructuring and Pre-Investment Preparation,"* Kyiv, Ukraine, June 16-18, 1999

Publications

Gryga I., Savruk O., Riabceva N. Health care improvement: process management // *Magisterium: Social Work and Public Health*. /National University of "Kyiv-Mohyla Academy".-K., 2006. – Issue # 25. - P. 21-28.

"Vision" – special project in Internet-portal "Management: Methodology and Practice". Set of publications 2001-2006.

Gryga I., Savruk O., Riabceva N., Solodarenko O. Perinatal services in Ukraine Based on the example of Four Districts of Volyn nad Ivano-Frankivsk Regions. *Social Policy and Social Work*. – 2005. – # 4. – P.21-35.

Savruk O. "Models and Methods of Enterprise Restructuring Under Market Conditions," PhD dissertation, Kyiv National University of Economics, Kyiv, 1999.

Savruk O. Analyzing Industries in Business Planning // *UkrAnalit*, Kyiv, 1997.

Savruk O. Structural Problems in Building Management Information Systems // *Computer Information Processing*, 1997.

Savruk O. Financial Planning as Part of Business Planning // *UkrAnalit*, Kyiv, 1997.

Savruk O. Main Issues and Goals of Enterprise Restructuring // *UkrAnalit*, Kyiv, 1997.

Savruk O. The Methodology of Developing Business Plans for Restructuring Enterprises // *UkrAnalit*, Kyiv, 1997.

Savruk O. Strategy in Business // The Ukrainian Investment Magazine "Welcome," 1997.

Savruk O. Management Decision Making in Implementing New Information Technologies // *Computer Information Processing*, 1997.

Education

Candidate of Sciences Economics, Kyiv National University of Economics, 1999.

Engineering Degree Mechanical and Machine Building, Kyiv Polytechnic Institute, 1986.

Professional Training

General Electric's Executive Management Training Workshop *"GE and Change Management,"* Crotonville, New York, August 2000.

"Entrepreneurship in the United States," United States Information Agency, International Visitor Program, March to April 1998.

Internship, Teaching and Course development, Faculty of Health Sciences of Maastricht University (The Netherlands), March to April 2004.

"The Restructuring of Loss-Making Enterprises," Adam Smith Institute, London, January 1996.

"CEGOS/Tacis Consulting Skills Training Course," CEGOS, Ukraine, November 1995 to July 1996.

"Corporate Strategy, Restructuring and Privatization of Enterprises, Economics and Financial Analysis," Economic Development Institute, the World Bank, Washington DC (in Kyiv; Joint Vienna Institute, Austria; York University, Toronto), July 1994 to July 1995.

Language Fluency

Ukrainian and Russian -- native fluency

English -- verbal and written fluency

Date of Birth: April 5, 1962

Nationality: Ukrainian